

There's a lot riding on **YOUR MEMBERSHIP**





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Thank you for taking a closer look at Kansas Contractors Association membership. For generations, our partnership with leaders like you has brought strength and unity to the transportation industry. Speaking with one collective voice, we serve as the "watchdog" for our industry while also striving to grow the livelihood of your business.

As the construction industry grows more complex, our partnership with you is more important than ever. None of us alone has the resources or the relationships to effectively advocate for our industry independently. But, together, we are a powerful and effective coalition that can drive growth in our industry and growth for your business. As you consider your company's future, I invite you to

take a look at what KCA has to offer. Our membership benefits are designed to bring you the resources and connections you need to solidify the long-term success of your business and grow your bottom line.

Now is a great time to join our association. Here's why:

- We are the only full service association representing the needs of heavy, highway, utility and equipment contractors in the state.
- We provide you with direct access to elected officials, other contractors and suppliers who are as invested in the future of the industry as you are.
- We are committed to constantly improving the industry. The stronger our association is, the greater influence our industry has on legislative decisions affecting funding for infrastructure.

Thank you for your leadership in the industry. We look forward to an opportunity to partner with you through membership in the KCA. Your membership will make the industry stronger and your business more competitive.



Michael White Executive Director



What's in it for your business?

- The Latest News So You Won't Miss Out on Opportunities. We provide you with the most up-to-date industry information, including convenient and quick access to KDOT's planholders list, quantities list and weekly letting information.
- Lower Costs on Your Health Insurance. As a member, you have access to competitive options that can help lower insurance costs for your business and your employees, including the Construction Industry of Kansas health insurance program offered through Blue Cross Blue Shield for qualifying contractors.
- A Seat at the Table When it Comes to Transportation Funding. We are the link between the heavy, highway and utility construction industry and the elected officials who are the decision-makers on transportation issues. KCA has played the lead role in securing passage of every state transportation plan in the Legislature and protecting funding for plan projects, including the recent Eisenhower (IKE) Transportation program. As a member, you'll have a seat at the table on transportation decisions.
- A Political Action Strategy That Supports Lawmakers Who Support Transportation. Our political influence through KCA's Political Action Committee is ranked as one of the top 5 of PACs in the state. Through our political action, we work to elect lawmakers who support the transportation industry.
- Reimbursement for Safety & Skills Training + Networking So You Can Stay on Top of Your Game. Through our Construction Industry Training (CIT) program, eligible members can be reimbursed for certain costs associated with safety and skills training their workforce. We also foster continuous opportunities for you to develop and expand your business relationships with contractors, KDOT, KTA, municipal entities, consulting engineers and suppliers. Many of these networking opportunities also provide educational opportunities to help you stay at the forefront of changes in the industry.
- Opportunities to Grow Your Workforce. KCA is a driving force in recruiting new employees into the construction industry. We offer annual scholarships to high school seniors and college students that are pursuing construction training at Kansas schools, and we match those students with KCA member contractors for paid internships. KCA members may also post free links to their job openings on KCA's career page. Through initiatives like HirePaths and our Future Leaders Day, we work continuously to promote the advantages of construction industry careers to both students and their parents.
- Affiliations & Discounts Through our National & Regional Partners. With your KCA membership, you also receive membership in the Associated General Contractors of America (AGC). As an AGC member, you can access services, discounts, training and networking opportunities at the national and regional level. AGC members saved \$18 million last year through discount programs on everything from vehicles and office supplies to cloud-based construction management solutions. Additionally, your KCA membership connects you with our other national and regional affiliations, including ARTBA, TRIP and the South Central Kansas Transportation Coalition.
- Added Credibility to Keep Up with The Competition. KCA represents more than 200 heavy, highway and utility contractors and suppliers working across Kansas. As a member, your customers recognize the credibility that comes with being a member of your industry's professional association.



Ready to help grow & protect transportation? HERE'S HOW TO JOIN KCA:

Contractors: \$1,500 for the first year. After the first year, dues are \$1,500 plus a modifier calculated on the volume of work your company completed in Kansas the prior year. All contractor memberships must be approved by the KCA Board of Directors. To apply, complete our Contractor Membership Application at <u>WeBuildKansas.com/join</u>.

Suppliers/Service Providers: \$899 per year. To apply, complete our Supplier Membership Application at <u>WeBuildKansas.com/join</u>.





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